

# budgetmanager

Speedbooks Demo B.V.  
Heerenveen

	actual mei-19	budget mei-19	difference	actual mei-18	difference
<b>Profit and loss</b>					
Revenue	202.575	-5.000	207.575 ▲	162.000	40.575 ▲
Cost of sales	-102.656	-3.456	99.200 ▲	-102.000	656 ▲
<b>Gross margin</b>	<b>99.919</b>	<b>-8.456</b>	<b>108.375 ▲</b>	<b>60.000</b>	<b>39.919 ▲</b>
Other income	0	0	0 ▼	0	0
<b>Total revenue</b>	<b>99.919</b>	<b>-8.456</b>	<b>108.375 ▲</b>	<b>60.000</b>	<b>39.919 ▲</b>
Staff costs	49.664	363	49.301 ▲	19.688	29.976 ▲
Amortisation and depreciation expense	3.649	0	3.649 ▲	1.983	1.666 ▲
Other changes in the value of intangible assets and property, plant and equipmer	0	0	0	0	0
Impairment of current assets	0	0	0	0	0
Accommodation	2.175	0	2.175 ▲	1.930	245 ▲
Operating expenses	0	0	0	0	0
Vehicle expenses	927	6.500	-5.573 ▼	828	99 ▲
Office expenses	180	0	180 ▲	200	-20 ▼
Distribution costs	4.500	0	4.500 ▲	2.500	2.000 ▲
General expenses	692	150	542 ▲	788	-96 ▼
Free expense group 1	0	0	0	0	0
Free expense group 2	0	0	0	0	0
Free expense group 3	0	0	0	0	0
Free expense group 4	0	0	0	0	0
Free expense group 5	0	0	0	0	0
<b>Total costs</b>	<b>61.787</b>	<b>7.013</b>	<b>54.774 ▲</b>	<b>27.917</b>	<b>33.870 ▲</b>
<b>EBIT</b>	<b>38.132</b>	<b>-15.469</b>	<b>53.601 ▲</b>	<b>32.083</b>	<b>6.049 ▲</b>
Income from securities and receivables held as non-current assets	0	0	0	0	0
Net finance cost	-791	178	-969	-648	-143
Change in value of receivable, non-current assets	0	0	0	0	0
Miscellaneous income and expenses	0	0	0	0	0
<b>EBT</b>	<b>37.341</b>	<b>-15.291</b>	<b>52.632 ▲</b>	<b>31.435</b>	<b>5.906 ▲</b>
Tax on profit	-1.730	0	1.730	-6.287	-4.557
Profit/loss attributable to equity interests	0	0	0	0	0
Extraordinary income and expenses	0	0	0	0	0
Tax on extraordinary profit	0	0	0	0	0
Profit/loss attributable to minority interest	0	0	0	0	0
Increase/decrease in pension allowance for the self-employed	0	0	0	0	0
<b>Net result</b>	<b>35.611</b>	<b>-15.291</b>	<b>50.902 ▲</b>	<b>25.148</b>	<b>10.463 ▲</b>
<b>Other KPI</b>					
EBITDA	41.781	-15.469		34.066	
Gross margin in %	49,3%	169,1%		37,0%	
Staff costs in %	24,5%	-7,3%		12,2%	
EBIT in %	18,8%	309,4%		19,8%	